



**February, 2012**

**We are pleased to announce:**

**A. Emerson Martin, II  
has joined our firm.**

Mr. Martin most recently was President of Wahackme Group, LLC, a financial consulting and advisory firm. Wahackme's primary focus was in assisting private equity firms in finding acquisitions and advising in the financing of those acquisitions. Mr. Martin has a long investment banking and private equity career starting at the corporate finance department of Smith Barney then moving to Donaldson, Lufkin & Jenrette's ("DLJ") investment banking group as a Senior Managing Director. It was there that he worked with Dean Fenton who was at Sprout Capital, the venture arm of DLJ. While Mr. Martin had a number of very large clients at those firms, he enjoyed advising smaller and medium-sized businesses. As DLJ shifted strategically towards servicing larger Fortune 50 clientele, Mr. Martin left DLJ to pursue advising smaller companies coupled with his entrepreneurial interest of principal investing. During this time, he worked at First Albany, Spencer Trask and Sanders, Morris, Harris with a majority of his completed transactions involving businesses in the healthcare, consumer and general industrial sectors. Mr. Martin received his B.A. from Union College and his M.B.A. from Columbia University.